

# **FFS**/ e-NEWS

FETA FREIGHT SYSTEMS INTERNATIONAL

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November 30, 2024

# FFSI MEMBERS TESTIMONIALS

We are so lucky to join FFSI as one of the greatest logistics networks. By being FFSI's member, a lot of benefits have impacted our organization quite considerably. The vibrant community from different parts of the world are not just partners, beyond that we are truly a family.

> Ade Suraya Manan PT. 4EVER TRANSINDO / Indonesia

Since joining FFSI, we have established some excellent working relationships with like-minded forwarders from around the globe, who share our vision and commitment to expand our business portfolios by both air and sea. We have developed new trade-lanes in partnership with selected FFSI members and have many reciprocal arrangements that have benefited all parties. Our overseas network business has grown exponentially over the years and such is the importance that we place on the subsequent contribution to our revenue stream, we have created a new department that deals entirely with our partner enquiries.

So as well as just having the peace of mind of global coverage, which enhances our product offering to our customers, we have also developed proactive and long-lasting relationships which have positively impacted all parties.

> **Andy Serpant** Europa Air & Sea Ltd / U. K.

Receiving the 25th year Membership Award plaque at the 40th FFSI Worldwide Conference in Bangkok on March 5th, 2024, was a real honor for me.

Over these past 25 years, I've had the opportunity to get familiarized with the rich culture of FFSI and compare it with other networks. The defining aspect of FFSI is the emphasis on friendship, bonding, and dedication. Unlike the typical approach of cultivating friendships from business interactions, FFSI members prioritize building their businesses on a foundation of genuine friendship and mutual trust.

The selection process for members is meticulous, resulting in a community of individuals who excel in their professional skills within their respective territories. The Board of Directors, who are highly established, diligently oversee the network's activities on a daily basis, ensuring that service issues are addressed promptly.

The effectiveness of FFSI's payment protection system was particularly highlighted in 2024 when it successfully resolved a significant bad payment case for my company in South East Asia. This remarkable achievement underscores the robustness of the system and is a testament to its reliability.

In summary, I consider myself privileged to be a member of the FFSI network.

> Nil Tunasar Pakyurek Transorient International Forwarding Inc. / Turkey

As a medium-sized freight forwarder, we need reliable partners around the world and we have found them among the members of FFSI. The cohesion in the network is awesome and the FFSI payment guarantee fund also makes it easier to build trust with the members. The regular meetings are like a family meeting.

> Christian Glitscher Gateway Cargo Systems / Germany

Being part of FFSI is more than just being part of a network, it's about belonging to a global community of trusted partners who prioritize service and excellence. It's a close-knit atmosphere where our global partners ultimately become our friends. Where the emphasis is on shared goals and mutual growth.

Contract Forwarding / South Africa

Velogic, headquartered in Mauritius, has nearly 60 years of experience in the logistics sector. FFSI has presented a plaque of appreciation to its France office for being a member of FFSI for 25 years, this has been a landmark since we joined this network which has instilled a strong collaborative spirit till present day.

FFSI has remained true to its commitment by showing integrity, mitigating financial exposure to its members and that a personalized solution based is being offered across strategic partners around the world.

I have been privileged to participate in FFSI Sales & Marketing meetings year -on- year and no doubt that a strong feeling of true camaraderie has flourished and has become a key component in FFSI DNA and which cannot be replicated in any other networks focusing on massive memberships.

Let's be more innovative in our approach to capture niche market with the invaluable expertise of our members and together we celebrate the success and joy!

> David TIN TSIN FONG Velogic Ltd / Mauritius

We are glad to share our gratitude towards FFSI. We JSL Global WLL represents FFSI in Qatar market and having a great business relationship and a personalized bond for last 5 years of partnership.

Our sincere appreciation to the network specially on the feel we have like one "FAMILY" and have the opportunity to work on open forum with all our network members globally. FFSI management always stood by their partners when there is a problem arises and where we need their support in timely and

proactive manner.

Since the organization ensures of selecting their partners with scrutiny and screening of each organization, we easily have the 2 opportunity to bid for all RFQ and take forward the business prospects with trust 3 and genuinity considering the rest assured by FFSI.

We look forward to continue in future too with all supports and cordial relation for 6

the betterment.

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**Inside This Issue** 

JSL Global WLL / Qatar

# MESSAGES



Dear Friends and colleagues,

May I take this opportunity to wish you, your staff, and families a very Blessed Christmas and a happy and prosperous 2025.

CHRIS WATERSON, FFSI CHAIRMAN

Dear Friends,
Wishing everyone a Blessed Christmas and an Eventful 2025!
ANTHONY WONG, FFSI CHIEF EXECUTIVE OFFICER





Wishing all of you a Merry Christmas and a happy and prosperous 2025. Hoping we can live in a peaceful world.

FRANCIS NG, FFSI CHIEF FINANCIAL OFFICER

Dear FFSI members,

As the holiday season draws near, I want to take a moment to express my heartfelt gratitude for your support and collaboration throughout this year.

Together, we've achieved so much, and it's truly inspiring to see the strength of our network.

May this festive season bring you joy, warmth, and cherished moments with loved ones.

As I look ahead to the New Year, I'm excited about the opportunities that await and look forward to continuing this journey with all of you.

Wishing you and your families a wonderful holiday season and a prosperous New Year filled with health, happiness, and success.



## CHRISTIAN GLITSCHER, FFSI CHIEF INFORMATION OFFICER



Dear Members,

This year has seen many challenges being thrown at our Industry. We continue to see flight restrictions due to the continued conflict in Ukraine, the uncertainty and disruption caused by the conflict in the Red Sea and a global slowdown in trade. Although these challenges test us all, it also allows us to look at our partner, suppliers and within our own organisations for ways we can move forward to improve processes and efficiencies which is paramount to our success.

I wish you all, your families and friends a very safe and happy Christmas and all the very best for 2025!!



Dear FFSI Members,

May this holiday season bring you and your loved ones joy, warmth, and relaxation, and may the New Year be filled with growth, prosperity, and new opportunities.

Wishing you a Merry Christmas and a successful year ahead!"







Dear Members,

Wishing everyone a blessed, peaceful Christmas and a happy new year.

ADA LAI, FFSI HQ ADMINISTRATOR



A blessed and merry Christmas to each and everyone.

May we all have a peaceful and successful 2025.





# MEMBERS NEWS

## SOUTH AFRICA CONTRACT FORWARDING

### CONTRACT FORWARDING'S RECENT ACCOMPLISHMENTS



As we approach the end of another successful year, we are pleased to announce several positive changes within

Contract Forwarding. These recent accomplishments, and advancements highlight individual achievements, as well as our commitment to ongoing improvement as an organization.

Contract Forwarding has earned the Authorized Economic Operator (AEO) Level 2 accreditation from the South African Revenue Service. This accreditation focuses on our commitment to high security protocols, organizational and customs compliance, and efficiency in the global supply chain.

Achieving level 2 status comes with significant benefits that enhances our service offerings. This includes faster customs processing and priority treatment with customs checks which minimizes disruptions and enhances reliability. By demonstrating compliance with stringent international trade and security protocols, we will continue to build trust in



our security standards both with our clients and global partners, as well as enabling smoother trade with various countries worldwide. This achievement is testament to the hard work and dedication of our entire team, and we look forward to improving on our efficiency, and to less customs related challenges moving forward.

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It is with great pleasure that we congratulate Ms. Karin van Rooyen on her appointment as National Commercial Manager, responsible for sales throughout South Africa.

Karin has expertly led our Cape Town team for many years, consistently demonstrated sharp business sense and has surpassed branch performance expectations, which have directly shaped our overall success over the years.

Karin is a vital member of our leadership team, and we are confident that she will manage the

commercial strategies within our teams and strengthen our presence in the industry.

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We are happy to announce the appointment of Mr Orry Gerber to National Director - Operations.

Orry has been the driving force behind several BOD endorsed strategies, has played a crucial role in shaping our current stability, and in fostering long term organizational growth. With his proactive attitude, dedication to national systems, and commitment to team improvements, this appointment officially acknowledges him as



the ideal fit for the position. It also ensures a strong foundation for the future leaders of our organization.

We are confident that Orry will continue to focus on excellence, which in turn will continue to strengthen our team's performance and support our Company Vision.

#### **CHINA**

CIMC ANDA SHUN INTERNATIONAL LOGISTICS CO. LTD.

**CIMC ADS HIGHLIGHTS** 

# CIMC WETRANS 中集世联达



# Special cargo & OOG project - Part 1

AOG, XMN-KUL

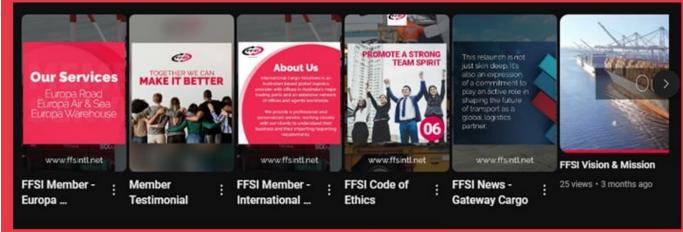










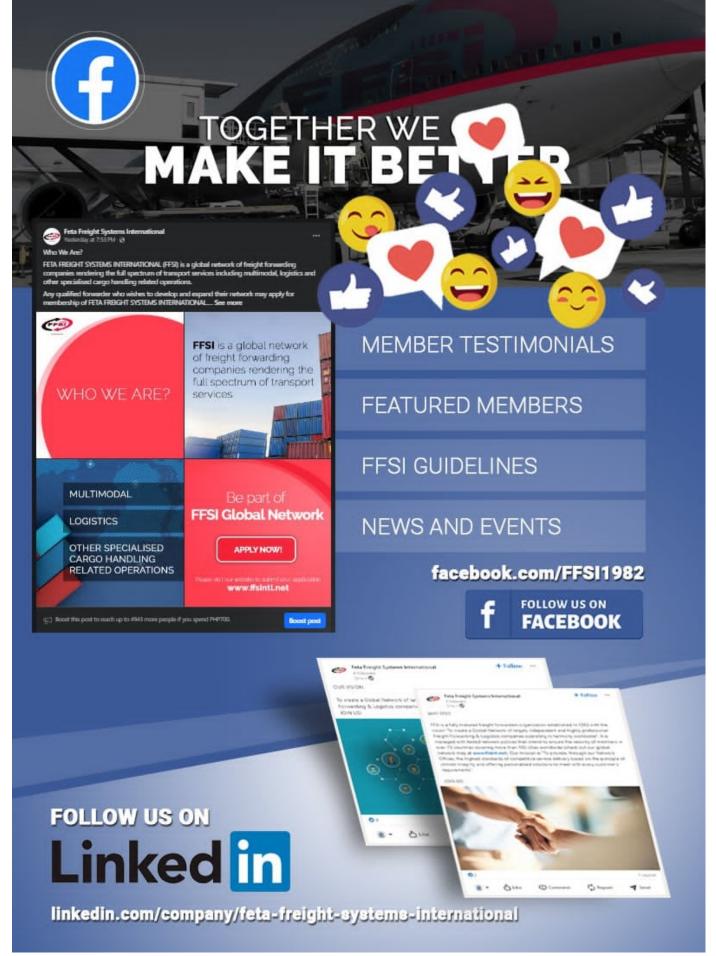












# Volume 19 Issue 2

# "TOGETHER, WE CAN MAKE IT BETTER"



#### FETA FREIGHT SYSTEMS INTERNA

#### CORPORATE HEADQUARTERS—HONG KONG

Address: Unit 1318 13/F, Block B

Regent Center, 70 Ta Chuen Ping St.

Kwai Chung, N. T., Hong Kong

Telephone: (852) 26276026 Fax : (852) 23558715

Contact : Ada Lai, Administrator Email : alai@ffsintl.net

#### NETWORK SERVICES OFFICE—PHILIPPINES

Address : Feta Freight Systems International

P.O. Box No. 208

Las Piñas Central Post Office

1740 Las Piñas City

Telephone: (63) 2-8-4040003 Fax : (63) 2-8-8317837

Contact : Joy Mortel, Administrator Email : jmortel@ffsintl.net

#### CHAIRMAN'S OFFICE—SOUTH AFRICA

Address : 49 Director Road

P.O. Box 2592

Kempton Park 1620, South Africa

Telephone: (27) 113922002

Contact : Chris Waterson, Chairman

E-mail : chris@ffsintl.net

FETA FREIGHT SYSTEMS INTERNATIONAL (FFSI ) is a global network of freight forwarding companies rendering the full spectrum of transport services including multimodal, logistics and other specialised cargo handling related activities.

FETA was organised in 1982 by a group of Far East Asia-based freight forwarders with the objective of seeking reliable, aggressive and locally managed companies to form a strong strategic global network of alliances. In 1989, a core of FETA members incorporated FETA FREIGHT SYSTEMS INTERNATIONAL LTD.

Its objective is to form strong strategic alliances with prospective parties in potential countries trading under a unique name called FETA FREIGHT SYSTEMS. They will cater to the challenges of a globalising industry by offering the highest level of international freight forwarding and logistics services to the customers.

Any qualified forwarder who wants to develop and expand their network can be part of FETA FREIGHT SYSTEMS INTERNATIONAL

# We're on the web:

www.ffsintl.net

# FFSI CODE OF ETHICS



- 2. COMPLETE TASKS AND OBJECTIVES ON TIME AND KEEP TO YOUR PROMISES.
- 3. REACH DECISIONS AFTER EFFECTIVE OPEN COMMUNICATION, LISTENING & CONSULTATION.
- 4. UNDERSTAND, TOLERATE AND RESPECT CULTURAL, RELIGIOUS AND OTHER DIFFERENCES.
- 5. ADD VALUE TO ALL YOUR PARTNERS.
- 6. PROMOTE A STRONG TEAM SPIRIT.
- 7. LEARN FROM MISTAKES.
- 8. BE INNOVATIVE AND CREATIVE; TAKE THE INITIATIVE.
- 9. CELEBRATE SUCCESS.
- 10. DISPLAY, EXPLAIN AND ENDORSE THIS CODE OF ETHICS TO ALL COMPANY STAFF.



